## Office of the Superintendent of Schools MONTGOMERY COUNTY PUBLIC SCHOOLS Rockville, Maryland

May 10, 2022

## **MEMORANDUM**

APPROVED BY BOARD

To: Members of the Board of Education

From: Monifa B. McKnight, Interim Superintendent of

Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted for the purchase and finance of multiple vehicles with related equipment and accessories through Bid No. 091521-NAF, in the amount of \$69,304; and

WHEREAS, Funds have been budgeted for the purchase and finance of multiple vehicles including utility and service vans through Bid No. 1114498, in the amount of \$951,250; and

WHEREAS, Funds have been budgeted for the purchase and finance of two all terrain mowers and a chipper through Bid No. 7118.10, in the amount of \$166,683; and

WHEREAS, Funds have been budgeted for the purchase and finance of a trash compactor truck through Bid No. 7143.5, in the amount of \$178,556; and

WHEREAS, The acquisition of multiple vehicles with related equipment and accessories, multiple vehicles including utility and service vans, and two all terrain mowers, a chipper and a trash compactor truck through financing agreements has been reviewed by legal counsel; now therefore be it

Resolved, That multiple vehicles including utility and service vans be purchased and financed for a five-year term in the amount of \$951,250 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That multiple vehicles with related equipment and accessories be purchased and financed for a six-year term in the amount of \$69,304 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That two all terrain mowers and a chipper be purchased and financed for a 5-year term in the amount of \$166,683 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

091521-NAF

Resolved, That a trash compactor be purchased and financed for 5-year term in the amount of \$178,556, under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That the proceeds from the aforementioned financing be used to reimburse Montgomery County Public Schools accounts to the extent that such equipment has been or will be acquired before closing; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

028.18.B3	Gymnasium Equipment & Partition Inspection, Maintenance & Repair Services Responsible Office: Division of Design and Construction	
	Awardee T.J. Distributors, Inc., Forest Hill, Maryland	\$250,000
050B8400001	Language Interpretation Services Responsible Office: Department of Communications	
	Awardee Language Line Services, Inc., Monterey, California	\$150,000
054.18.B1	Reading Support Program for Students with Cognitive Disabilities—Extension Responsible Office: Office of Special Education	
	Awardee Really Great Reading Company, LLC,, Cabin John, Maryland	\$741,112
081419-CDW	Technology Solutions Contract—Extension Responsible Office: Department of Infrastructure and Operations	
	Awardee iBoss, Inc., Boston, Massachusetts	\$384,675

Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories

Responsible Office: Division of Sustainability and Compliance

Awardee

\$ 69,304 72 Hour, LLC, Watsonville, California

1114498	Off-the-Lot New Vehicles and Equipment Responsible Office: Division of Maintenance and Operations	
	Awardee Lindsay Ford, LLC, Wheaton, Maryland	\$951,250
15070	Student Growth Assessments Responsible Office: Office of Special Education	
	Awardee Curriculum Associates, LLC, North Billerca, Massachusetts	\$475,000
9345000104 AA	Computer Media Vaulting, Hosting and Disaster Recovery Systems—Extension Responsible Office: Department of Infrastructure and Operations	
	Awardee Recovery Point Systems, Inc., Gaithersburg, Maryland	\$850,000
R141801	Oracle Products and Services—Extension Responsible Office: Department of Infrastructure and Operations	
	Awardee Mythics, Inc., Virginia Beach, Virginia	\$500,000
1142.8	Miscellaneous Business Forms Responsible Office: Department of Infrastructure and Operations	
	Awardee Formost Graphic Communications, Gaithersburg, Maryland	\$ 0
4050.10	Clocks Department of Materials Management	
	Awardee Pyramid Paper Company, Inc., Tampa, Florida	\$ 39,642
4075.7	Plumbing Supplies—Extension Responsible Office: Division of Maintenance and Operations	
	Awardees (See note on page 9) Apple Specialties, Inc., Yaphank, New York Best Plumbing Supplies, Inc., Myersville, Maryland Ferguson Enterprises, Inc., Newport News, Virginia	
	Noland Company, Manassas, Virginia Total	\$491,659

4088.12	Media Center Supplies—Extension Responsible Office: Department of Materials Management	
	Awardees (See note on page 9) James A. Ard, Walker, Louisiana ACCO Brands Corporation, Lake Zurich, Illinois Brodart Company, Williamsport, Pennsylvania Demco, Inc., Madison, Wisconsin Pyramid Paper Company, Tampa, Florida School & Office Services, Monkton, Maryland Staples, Inc., Lincolnshire, Illinois Total	\$118,716
4100.9	Fire Alarm Parts—Extension Responsible Office: Division of Maintenance and Operations	
	Awardee Security and Energy Technologies Corporation, Chantilly, Virginia	\$ 75,000
4166.1	Professional Development Management System—Extension Responsible Office: Department of Technology Integration and Support and Department of Business Information Services	
	Awardee PowerSchool Group, LLC, Folsum, California	\$588,500
4205.1	Applicant Tracking and Recruiting and Implementation Services—Extension Responsible Office: Department of Business Information Services	
	Awardee Oracle America, Inc., Redwood Shores, California	\$311,174
4274.1	Lawson Consulting & Maintenance—Extension Responsible Office: Department of Business Information Services	
	Awardee Infor (US), Inc., Alpharetta, Georgia	\$414,350
4314.1	Substitute Employee Management System Upgrade—Extension Responsible Office: Department of Business Information Services	
	Awardee PowerSchool Group, LLC, Folsom, California	\$109,337

4319.1	Data Center Maintenance and Monitoring—Extension Responsible Office: Department of Infrastructure and Operations	
	Awardee Schneider Electric IT Mission Critical Services, Inc., West Kingston, Rhode Island, (Local Affiliate: Columbia, Maryland)	\$ 50,000
4324.2	For the Provision and Implementation of School Activity Fund Accounting and Management Software System—Extension Responsible Office: Department of Business Information Services	
	Awardee KEV Group, Inc., Fort Worth, Texas	\$156,000
4362.1	Professional Services—Extension Responsible Office: Office of Special Education	
	Awardee The Foundation Schools, Rockville, Maryland	\$300,000
4403.1	STEM Programs Responsible Office: Office of Districtwide Services and Supports	
	Awardee MOCO KIDSCO, Inc., Bethesda, Maryland	\$199,559
4412.1	Professional Development Workshop—Extension Responsible Office: Department of College and Career Readiness and Districtwide Programs	
	Awardee Montgomery College, Rockville, Maryland	\$ 50,000
4546.1	Purchase of Mitel Software Assurance & Support—Extension Responsible Office: Department of Infrastructure and Operations	
	Awardee Chesapeake Communications, Inc., North Chesterfield, Virginia	\$100,000
4572.1	Lavinia Group RISE Summer School Program Responsible Office: Office of Teaching, Learning, and Schools	
	Awardee Lavinia Group, Inc., Brooklyn, New York	\$ 60,000

4578.1	Two Way Immersion Consulting Services Responsible Office: Department of English Learners & Multilingual Education	
	Awardee Center for Teaching For Biliteracy, LLC,* Highland Park, Illinois	\$350,000
4877.1	Web-based Instructional Materials for Students with Significant Cognitive Disabilities—Extension Responsible Office: Office of Teaching, Learning and Schools	
	Awardee N2Y, LLC, Huron, Ohio	\$200,464
4883.1	Literacy and Mathematics Intervention Materials for Middle School Grades 6-8—Extension Responsible Office: Office of Curriculum and Instructional Programs	
	Awardee Houghton Mifflin Harcourt Publishing Company, Boston, Massachusetts	\$396,713
7066.8	Vehicle Maintenance, Repair and Inspection Responsible Office: Department of Transportation	
	Awardees (See note on page 9) Auto, Truck and RV, Rockville, Maryland Colonial Equipment Company, Monrovia, Maryland Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland J & M Truck Repair, Inc., Frederick, Maryland Light Truck Services Company, Rockville, Maryland Middleton & Meads Company, Inc., Baltimore, Maryland Total	\$176,000
7076.8	Automotive Shop Equipment, Repair, Service and Parts—Extension Responsible Office: Department of Transportation	
	Awardees (See note on page 9) Alan Tye & Associates, LC, Fairfax, Virginia McHenry Pressure Cleaning Services, Frederick, Maryland Total	\$ 80,000

7114.7	Bus Wash Chemicals Responsible Office: Department of Transportation	
	Awardee The MYCO Companies, Inc., Columbia, Maryland	\$ 55,000
7118.10	Heavy Equipment, Tractor and Mower Parts—Extension Responsible Office: Division of Maintenance and Operations	
	Awardees (See note on page 9) Gaithersburg Farmers Supply Inc., Gaithersburg, Maryland Gambrills Equipment Company, Inc., Severn, Maryland Total	\$366,683
7143.5	Trash Compactor Truck Responsible Office: Division of Maintenance and Operations	
	Awardee K Neal International Trucks, LLC,* Hyattsville, Maryland	\$178,556
7219.1	Intellias Job Automation Application—Extension Responsible Office: Department of Business Information Services	
	Awardee Intellias, Inc., Farmers Branch, Texas	\$ 33,905
7234.1	TaxFactory System for Lawson—Extension Responsible Office: Department of Business Information Systems	
	Awardee Business Software, Inc., Norcross, Georgia	\$ 33,337
9003.7	Hardware Supplies—Extension Responsible Office: Division of Maintenance and Operations	
	Awardee Sweeney Brothers, Inc., Upper Marlboro, Maryland	\$ 95,000
9016.8	Electrical Supplies and Equipment—Extension Responsible Office: Division of Maintenance and Operations	
	Awardees (See note on page 9) C.N. Robinson Lighting Supply Company, Inc., Baltimore, Maryland FIC, Corporation, Rockville, Maryland	

	Graybar Electric Company, Inc., Saint Louis, Missouri, (Local Affiliate: Lanham, Maryland) United Electric Supply Company, Inc., New Castle, Delaware, (Local Affiliate: Beltsville, Maryland) Total	\$495,000
9051.9	Athletic, Cheerleader, and Pom Pon Uniform—Extension Responsible Office: Athletic Unit	
	Awardees All American Sports Corporation, North Ridgeville, Ohio Varsity Brands Holding Company, Inc., Dallas, Texas Total	\$ 50,000 500,000 \$550,000
9318.10	On Call Public Address System Replacement Services, Repairs and New Installations at Various Facilities—Extension Responsible Office: Division of Design and Construction	
	Awardees (See note on page 9) Convergint Technologies CTS #443, Manassas, Virginia Corbett Technology Solutions, Inc., Chantilly, Virginia Total	\$250,000
9434.4	Pump-out, Clean Out, Jet Out and Inspection of Grease Interceptors and Traps—Extension Responsible Office: Division of Sustainability and Compliance	
	Awardee Magnolia Plumbing, Inc., Washington, DC	\$500,000
9503.3	Wrestling, Equipment, and Supplies —Extension Responsible Office: Athletics Unit	
	Awardees Dollamur Sport Surfaces, Fort Worth, Texas Pyramid Paper Company, Tampa, Florida Varsity Brands Holding Company, Inc., Dallas Texas Total	\$ 83,632 7,515 _54,772 \$145,919
9747.1 ,	On Call Carpenter Contractor Services at Various Facilities—Extension Responsible Office: Division of Design and Construction	
	Awardees (See note on page 9) Colossal Contractors, Inc.,* Burtonsville, Maryland SFMS, LLC,* Bethesda, Maryland	

Unisource Services, LLC,*	Spencerville, Maryland
Walker Willis Corporation,	Sandy Spring, Maryland
Total	

\$500,000

9756.1 ADA Chairlift Replacements at Various Locations

Responsible Office: Division of Design and Construction

## Awardees

Cromwell Contracting, LLC, Towson, Maryland	\$157,640
Nichols Contracting, Inc., Columbia, Maryland	126,650
Total	\$284,290

## TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE

\$12,126,145

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:ESD:amd

Attachment

<sup>\*</sup> Denotes Minority-, Female-, or Disabled-owned Business

Bid Activity Report May 10, 2022

		No. of	No. MFD	Total No.	Total No. of MFD	Total No.	
SIN CIED	BIDNAME	Vendors	Vendors	of Bids Received	Bids Received	of Bids Awarded	Total No. of MFD Contracts Awarded
DID 140.	Gymnasium Equipment & Partition Inspection,						
028.18 B3	Maintenance & Repair Service	N/A Howa	rd County P	N/A Howard County Public Schools Contract	As Contract		
050B8400001	Language Interpretation Services	N/A					
054.18.B1	Reading Support Program for Students with Cognitive Disabilities—Extension	N/A Howai	d County P	ublic Schoo	N/A Howard County Public Schools Contract		
081419-CDW	Technology Solutions Contract—Extension	N/A					
091521-NAF	Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories	N/A					
1114498	Off-the-Lot New Vehicles and Equipment	N/A Monte	omery Cou	N/A Montgomery County Contract			
15070	Student Growth Assessments	  N/A Baltin	iore City Pu	N/A Baltimore City Public Schools Contract	s Contract		
9345000104AA	Computer Media Vaulting, Hosting and Disaster Recovery Systems	N/A Montg	ютегу Соц	nty Departn	nent of Tech	nology Serv	N/A Montgomery County Department of Technology Services Contract
R141801	Oracle Products and Services—Extension	N/A The C	ooperative	Purchasing	N/A The Cooperative Purchasing Network Contract	ntract	
1142.8	Miscellaneous Business Forms	4	1	m	-	****	0
4050.10	Clocks	£	0	,a	0	-	0
4075.7	Plumbing Supplies—Extension	21		5	0	4	0
4088.12	Media Center Supplies—Extension	24	4	12	2	7	0
4100.9	Fire Alarm Parts—Extension	11	2	2	0		0

Bid Activity Report May 10, 2022

	IVAS	way 10, 2022						
		37 71	No Men	Total No	Total No.	Total No		
		Vendors	Vendors	of Bids	Bids	of Bids	Total No. of MFD	
BID No.	BID NAME	Mailed	Mailed	Received	Received	Awarded	Contracts Awarded	
4121 20	Office Papers. Viroin and Recyleed—Extension	<i>F</i> -	<b></b> -	7	<b>—</b>	т	0	
0.000	Professional Development Management							
4166.1		N/A						
42051	Applicant Tracking & Recruiting & Implementation Services—Extension	N/A						
4274.1	Lawson Consulting & Maintenance—Extension	N/A						
4314 1	Substitute Employee Management System	N/A						
43191		N/A				:		
	For the Provision and Implementation of School Activity Fund Accounting & Management Software		1	,		•	c	
4324.2	System—Extension	22	0	2	9		0	
4362.1	Professional Services—Extension	N/A						
4403.1	STEM Programs	3	0	5	0		0	
4407.1	Student Assessment and Data Analytics Platform	NA						
4407.2	Student Assessment and Data Analytics Platform	25	0	6	0	-	0	
4412.1	Professional Development Workshop—Extension	N/A		:				
4546.1	Purchase of Mitel Software Assurance & Support—Extension	N/A						
4559.1	Nonpublic Type II	N/A						

Bid Activity Report May 10, 2022

		No. of	No. MFD	Total No.	Total No.	Total No.	•
BID No.	BID NAME		Vendors Mailed	of Bids Received	Bids Received	of Bids Awarded	Total No. of MFD Contracts Awarded
4572.1	Lavinia Group RISE Summer School Program	N/A	: -				
4578.1	Two Way Immersion Consulting Services	N/A					
4877.1	Web Based Instructional Materials for Students with Significant Cognitive Disabilities	N/A					
4883.1	Literacy and Mathematics Intervention Materials for Middle School Grades 6-8—Extension	15	-	11	0	1	0
7066.8	Vehicle Maintenance, Repair and Inspection	4]	en en	9	2	9	
7076.8	Automotive Shop Equipment, Repair, Service and Parts—Extension	10	<b>↓</b>	2	0	2	0
7114.7	Bus Wash Chemicals	16	S	4			0
7118.10	Heavy Equipment, Tractor and Mower Parts—Extension	6	0	2	0	2	0
7143.5	Trash Compactor Truck	21	3	4	2	1	
7219.1	Intellias Job Automation Application—Extension	N/A					
7234.1	TaxFactory System for Lawson—Extension	N/A					
9003.7	Hardware Supplies—Extension	17	5	3	0	,	0
9016.8	Electrical Supplies and Equipment—Extension	19	m	80		4	0

Bid Activity Report May 10, 2022

					Total No.		
		No. of	No. of No. MFD Total No.	Total No.	of MFD	Total No.	
		Vendors	Vendors	of Bids	Bids	of Bids	Total No. of MFD
BID No.	BID NAME	Mailed	Mailed	Received	Received	Awarded	Contracts Awarded
	Athletic, Cheerleaders, and Pom Pon						
9051.9	Uniform—Extension	&	1	3	0	2	0
			•	<del></del>			
9137.6	Products for Summer Food Program	24	3	17	3	∞	2
	On Call Public Address System Replacement, Services,			····			
	Repairs and New Installation at Various						
9318,10	Facilities—Extension	13	2	2	0	2	0
	Pump-Out, Clean Out, Jet Out and Inspection of Grease						
9434.4	Interceptors and Traps—Extension	01		5	2	_	0
9503.3	Wrestling, Equipment and Supplies—Extension	22	2	3	0	3	0
	On Call Carpenter Contractor Services at Various						
9747.1	Facilities—Extension	15	11	15	11	4	2